

Motivational Value Systems | Where Do You Fit?



Research by Dr. Elias Porter identifies three core Motivational Value Systems (MVS): a blend of motives and values that guide how we use our strengths when things are going well. These are:

- **People**... wanting to help others
- **Performance**... wanting to achieve results
- **Process**... wanting to establish order

The term 'System' is specifically used to demonstrate we are a blend of all three motives and not just one of these. As you review the diagram below, where do you see yourself fitting in?

